Bay Zoltán Nonprofit Ltd. for Applied Sciences

Key enabling technologies for Clean Production in Europe

Alba Iulia – 7th November 2019

SZILÁRD PÉRCSI

Business Development Manager

Basic info

Year of foundation:
1993

Date of transition to Nonprofit Ltd. form:
2011

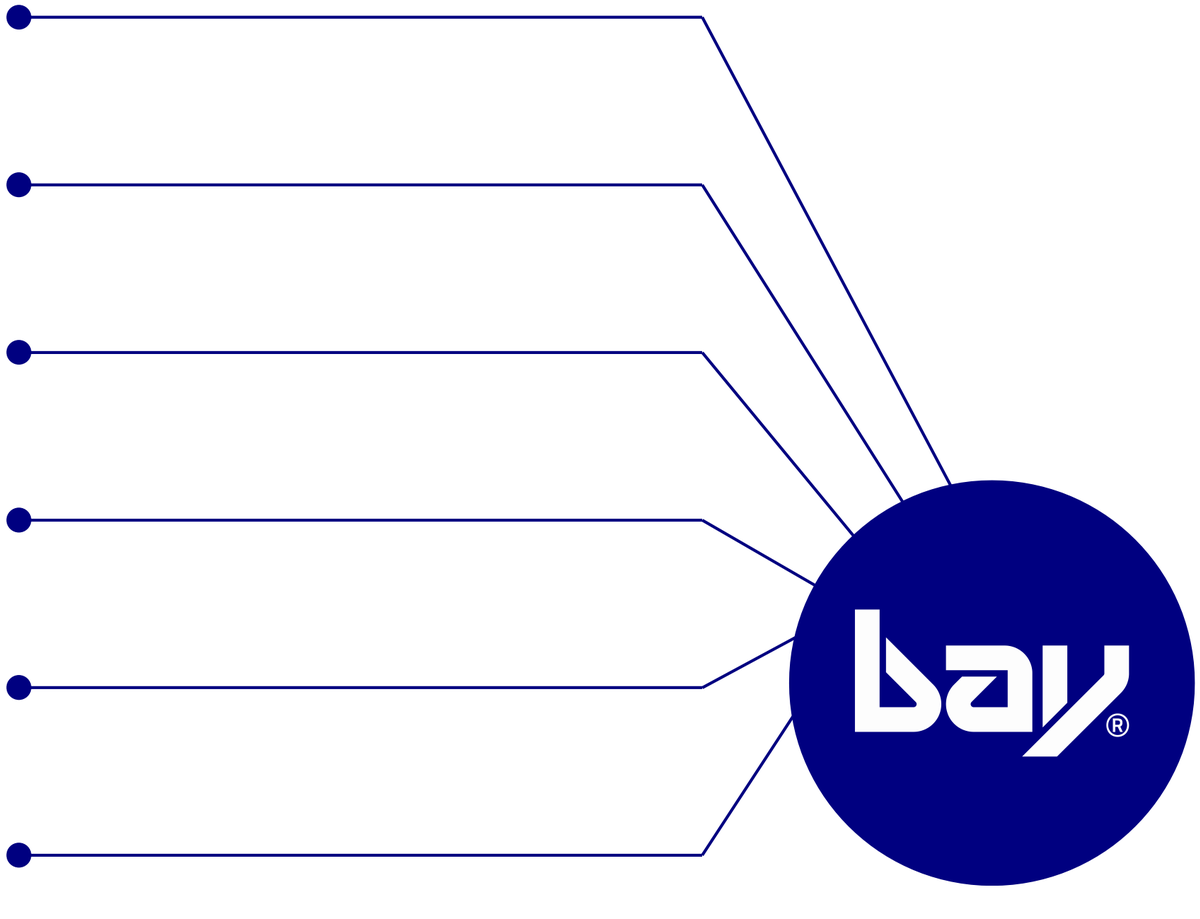
State owned,

but not State financed entity

Total headcount:
175 employee (2018)

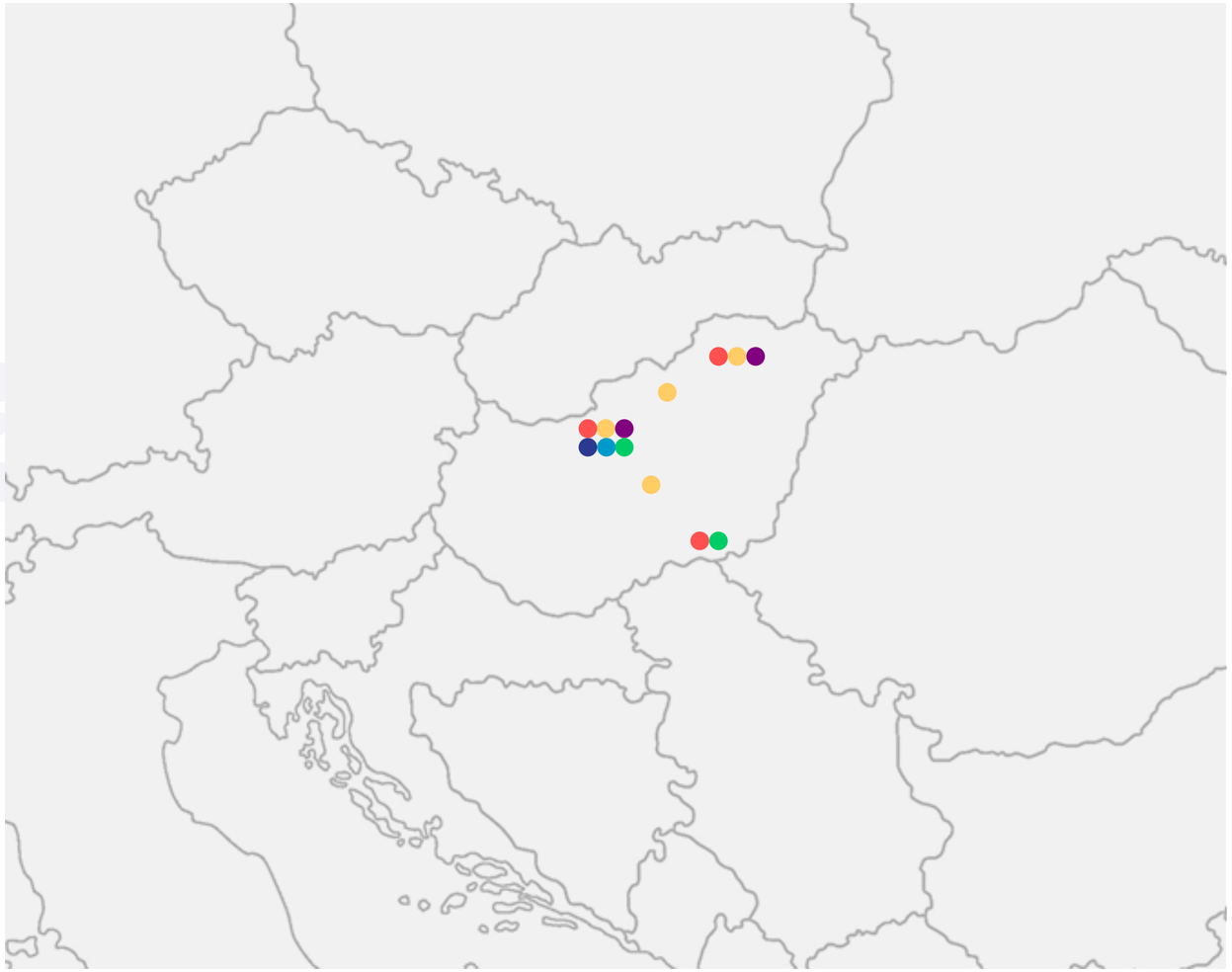
Revenue:
6 million € (2018)

Worth of assets:
7,5 million € (2018)

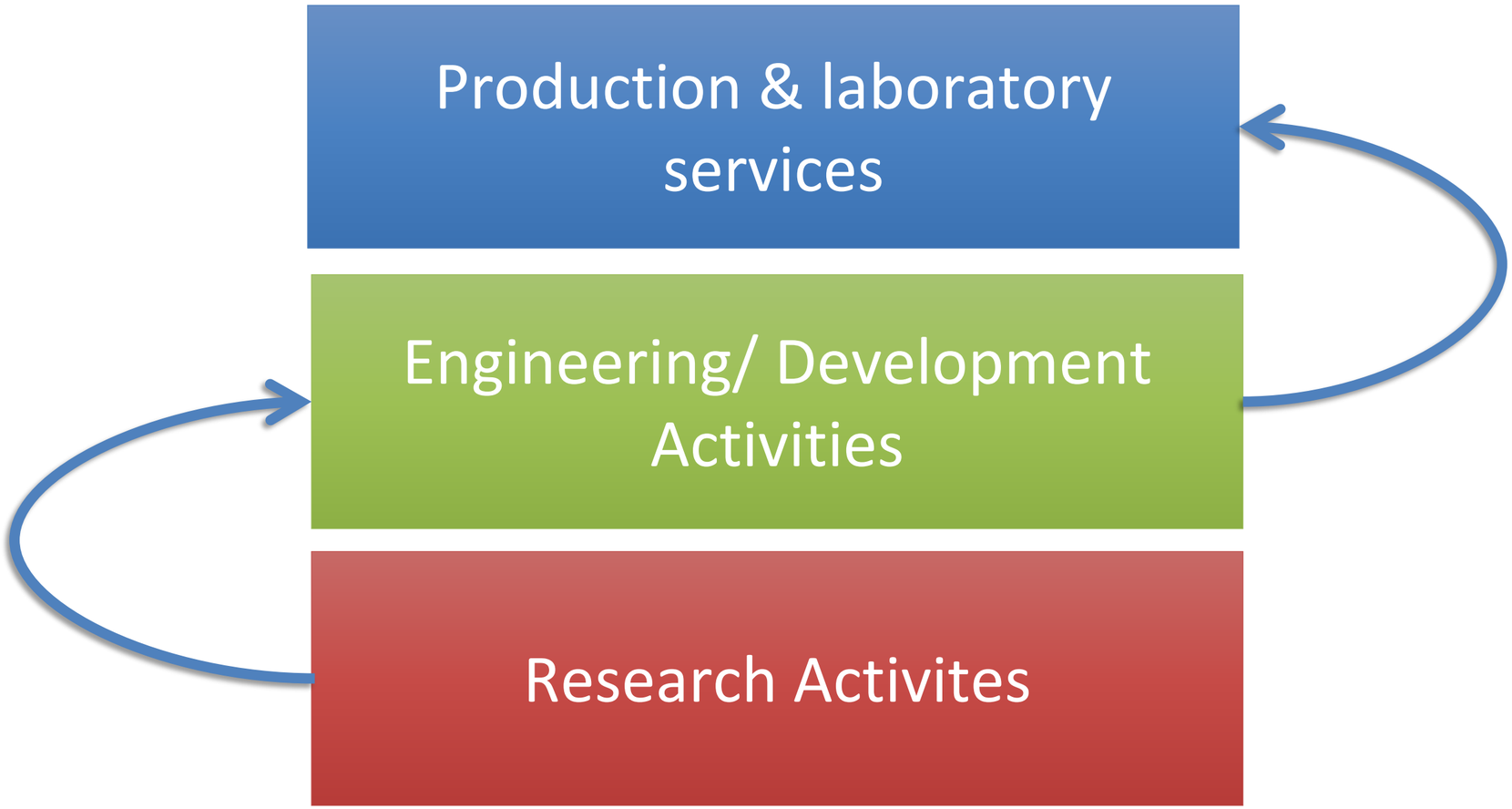


Divisions and main organizational units

- Biotechnology Division (BAY-BIO)
  SZEGED, BUDAPEST
- Engineering Division (BAY-ENG)
  MISKOLC, BUDAPEST, EGER, KECSKEMÉT
- Smart Systems Division(BAY-SMART)
  MISKOLC, BUDAPEST
- Knowledge Management Center(BAY-TMK)
  BUDAPEST, SZEGED, MISKOLC
- Innovations Park (BAY-INNO)
  BUDAPEST
- Business Development group (BAY-SALES)
  BUDAPEST, SZEGED, MISKOLC



Bay R&D Process Model : APPLIED R+D



Bay particiaption in H2020 programmes

https://webgate.ec.europa.eu/dashboard/sense/app/93297a69-09fd-4ef5-889f-b83c4e21d33e/sheet/a879124b-bfc3-493f-93a9-34f0e7fb

H2020 Projects | Summary

No selections applied

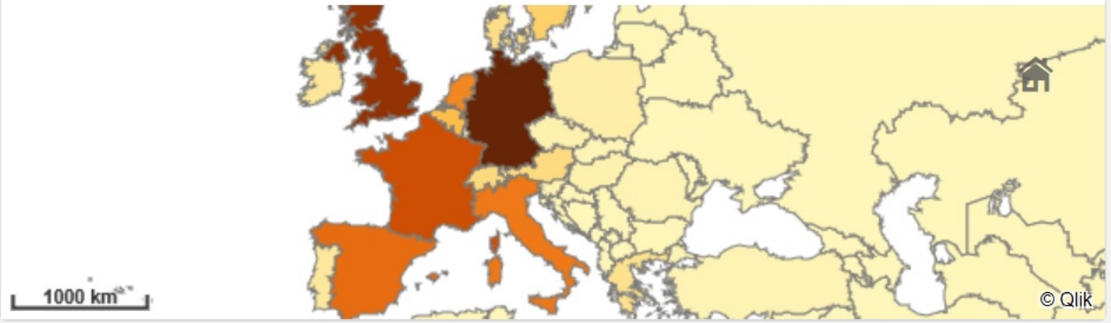
Summary

Filter by:

Filter the data by country, organisation type, etc either by using the above filters or clicking on items in the charts. Un-filter by clicking on X on the filter bar.

H2020 Signed Grants	H2020 Participations	H2020 EU Contribution
23.048 100,00% of H2020	108.679 100,00% of H2020	40,91B 100,00% of H2020

Net EU Contribution by country (EUR)



Number of project participations and Net EU Contribution

Legal Name	Country	H2020 Net EU Contribution
Totaux		**€ 40.907.662.638**
CENTRE NATIONAL DE LA RECHERCHE SCIE...	France	€ 712.012.602
MAX-PLANCK-GESELLSCHAFT ZUR FORDER...	Germany	€ 559.693.940
COMMISSARIAT A L ENERGIE ATOMIQUE ET...	France	€ 439.341.345
FRAUNHOFER GESELLSCHAFT ZUR FOERDE...	Germany	€ 431.197.390
THE CHANCELLOR, MASTERS AND SCHOLA...	United Kingdom	€ 342.300.235

Number of project participations and Net EU Contribution by country - region

Country	H2020 Net EU Contribution	H2020 Participations
Totaux	**€ 40.907.662.638**	**108.679,00**
Germany	€ 6.374.062.222	13.110,00
United Kingdom	€ 5.567.422.199	12.335,00
France	€ 4.492.339.768	10.531,00
Spain	€ 3.728.825.194	11.220,00
Italy	€ 3.460.132.706	10.312,00

Net EU Contribution by Type of Organisation (Mil EUR)

REC - Research organisations

PRC - Private for profit (excl

Bay Zoltán Nonprofit Ltd. for Applied Research

2,204,891 EUR & 17 project

Main international partners

Better Access of SMEs to Key Enabling Technology services and Micro-grants for Clean production

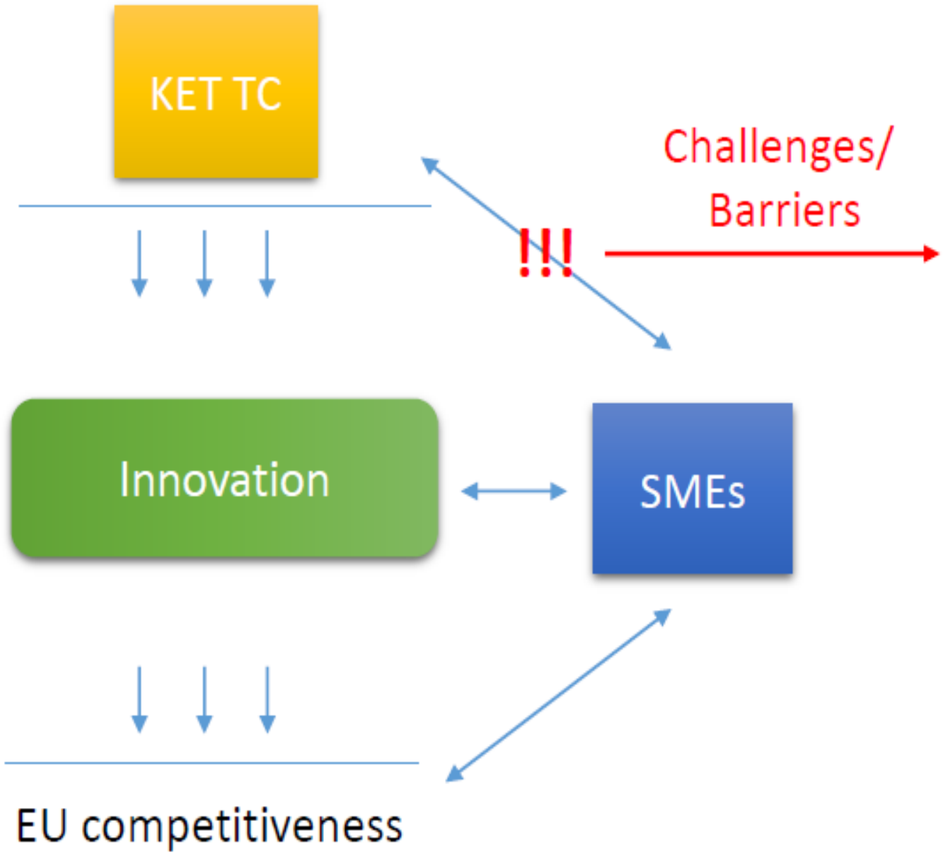
Funded by the Horizon 2020 framework programme of the EU to support SME-s with Key Enabling Technologies development in order to achive cleaner production

Bay Zoltán Nonprofit Kft.

KET4 CLEAN PRODUCTION

This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 777441

KET4CP VISION



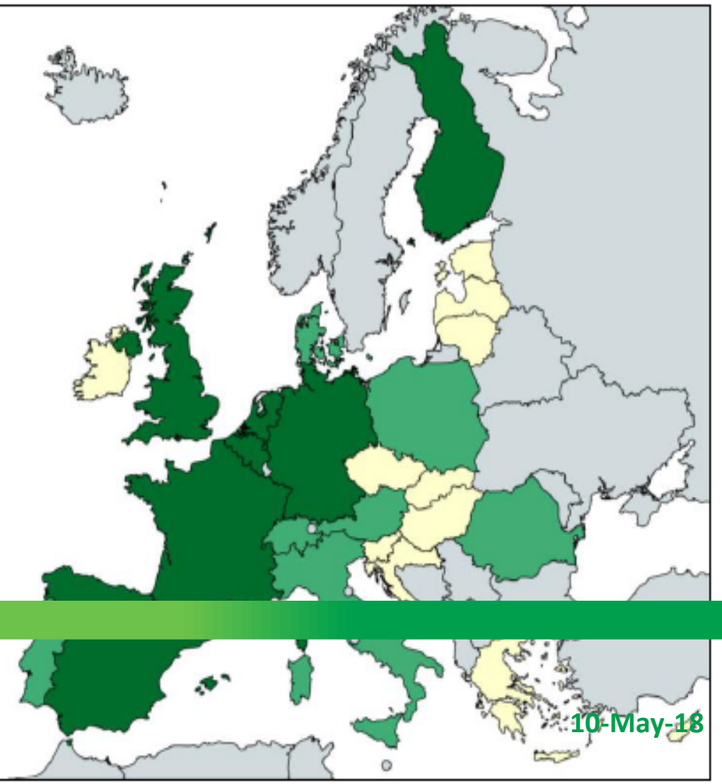
1. SMEs

- Lacking knowledge;
- Avoid changes in production using KETs they cannot test or fully understand;
- Lack in knowledge of the potential of other new technologies and their conjoint effects
- Lack access to KETs technology infrastructures and services in many European regions

2. KET/TCs

- high disparities throughout Europe as to EU's official mapping of KETs service providers for TRL 4 to 8 support activities*

- *Note: such as proof of concept, demonstration, prototyping, pilot production and demonstration/pilot lines/pre-*



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KET4CleanProduction

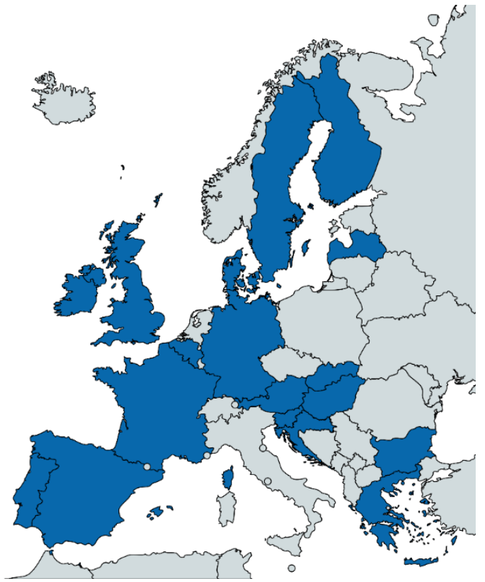
KET4 CLEAN PRODUCTION

KET4CleanProduction: Project Consortium

13 KETs Technology Centres

No	Participant organisation name	Type	Country
1	Steinbeis 2i GmbH – S2i	EEN	Germany
2	Acondicionamiento Tarrasense Associacion – LEITAT	KET TC	Spain
3	Warwick Manufacturing Group – WARWICK	KET TC	United Kingdom
4	Rise ACREO – Acreo	KET TC	Sweden
5	Hahn-Schickard-Gesellschaft für angewandte Forschung e.V. – HSG-IMIT	KET TC	Germany
6	Joanneum Research Forschungsgesellschaft mbH - JOANNEUM	KET TC	Austria
7	Tyndall National Institute – Tyndall	KET TC	Ireland
8	International Iberian Nanotechnology Laboratory – LIL INL	KET TC	Portugal
9	Teknologian Tutkimuskeskus VTT Oy - VTT	KET TC	Finland
10	CEA Liten – CEA	KET TC	France
11	Bio Base Europe Pilot Plant vzw – BBEPP	KET TC	Belgium
12	Fraunhofer-Institut für Produktionstechnik und Automatisierung – Fraunhofer	KET TC	Germany
13	Bay Zoltán Nonprofit Ltd. For Applied Research – BZN	KET TC/EEN	Hungary
14	Jožef Stefan Institute – JSI	KET TC/EEN	Slovenia
15	GIS Transfercenter Foundation – GIS	EEN	Bulgaria
16	PRAXI Network – FORTH	EEN	Greece
17	Væksthus Hovedstadsregionen – VHHR	EEN	Denmark
18	Latvian Technological Center – LTC	EEN	Latvia
19	Slovak Business Agency – SBA	EEN	Slovakia
20	TERA Tehnopolis – TERA	EEN	Croatia

18 EU Member States



7 Business Support Partners

Project coordinator

About KET4CP: Open Call for Micro Grants

www.ket4sme.eu/micro-grants

Scope:	Cross-border cooperation projects 1 SME + min. 2 KETs technology centres (KET TCs) integrate KETs to solve clean production challenges.
Call opening:	1. Jun 2018
Call closing:	30. Apr 2020, 17:00 CET
Cut-off dates:	31. January 2020 and 30. April 2020

Expected duration of a micro grant project:	up to 6 months
Total EU funding available for third parties:	EUR 2.000.000
Financial support for each third party:	EUR 50.000 (lump sum)

KET4 CLEAN PRODUCTION

Open Call for Micro Grants
https://www.ket4sme.eu/micro-grants

Type of activities: Integration of Advanced Manufacturing Technologies and combination of **multiple key KETs**
Seeking for one or several of the following **clean production objectives**:

- the development of new production processes
- the improvement of the manufacturing of existing products by reducing
  - production costs; or
  - reliance on raw materials; or
  - consumption of energy; or
  - generation of waste and pollution

Technology services:

- research and innovation activities (TRL 4 to 8; focus on higher TRLs) including e.g. demonstration, testing, pilot production and related engineering activities; complemented by feasibility studies

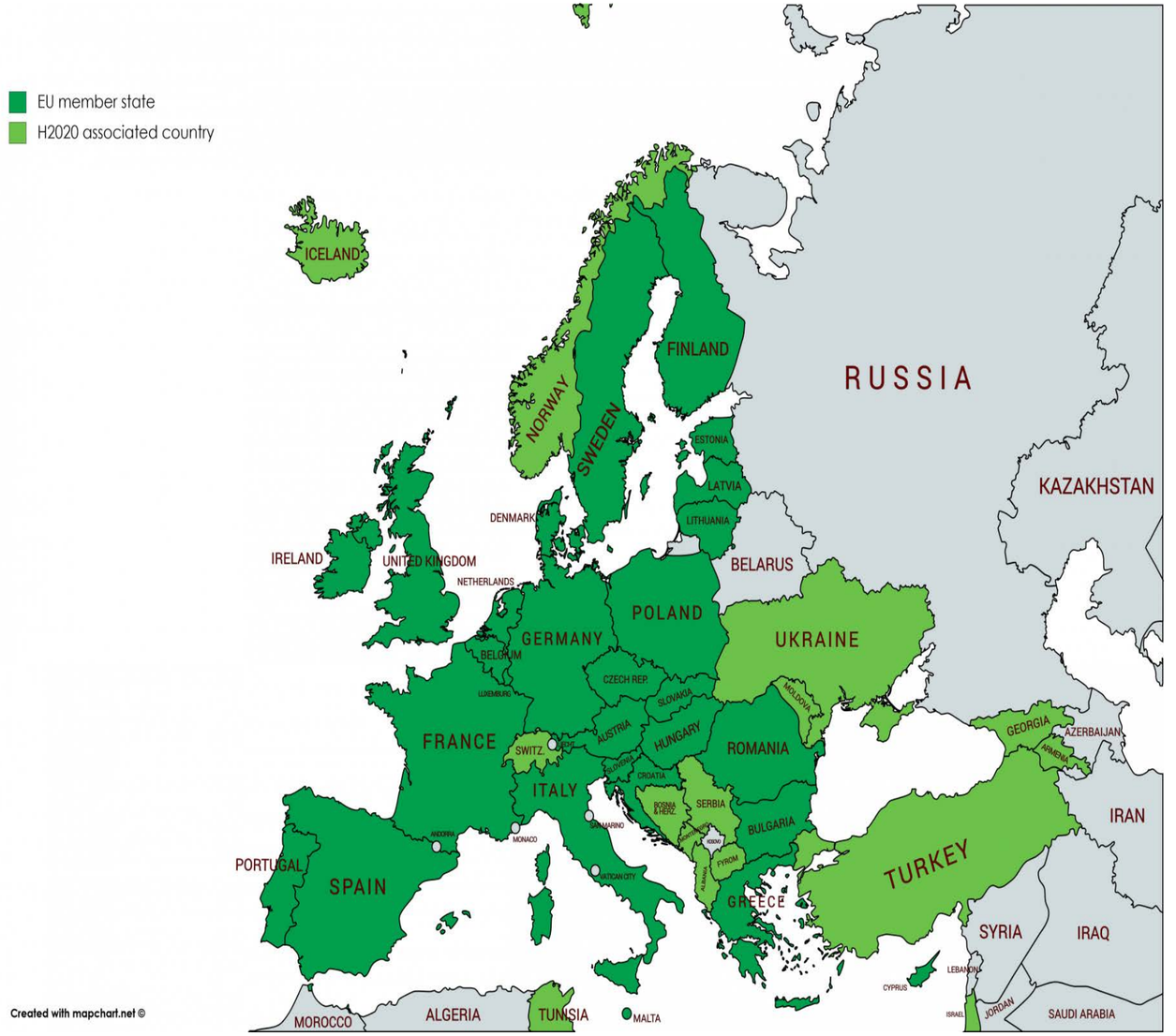
Technology Readiness Levels (TRL 1-9)

1	Idea
2	Basic research
3	Technology formulation
4	Applied research. First laboratory tests completed; proof of concept
5	Small scale prototype
6	Large scale prototype
7	Prototype system
8	Demonstration system
9	First of a kind commercial system
10	*Full commercial application*

Who can submit a project proposal?

- **Small and medium enterprises** (not a consortium!)
- Max. 250 employees
- Max. 50 MEUR annual turnover
- Based in an **EU member state or** EU **Associated Countries***

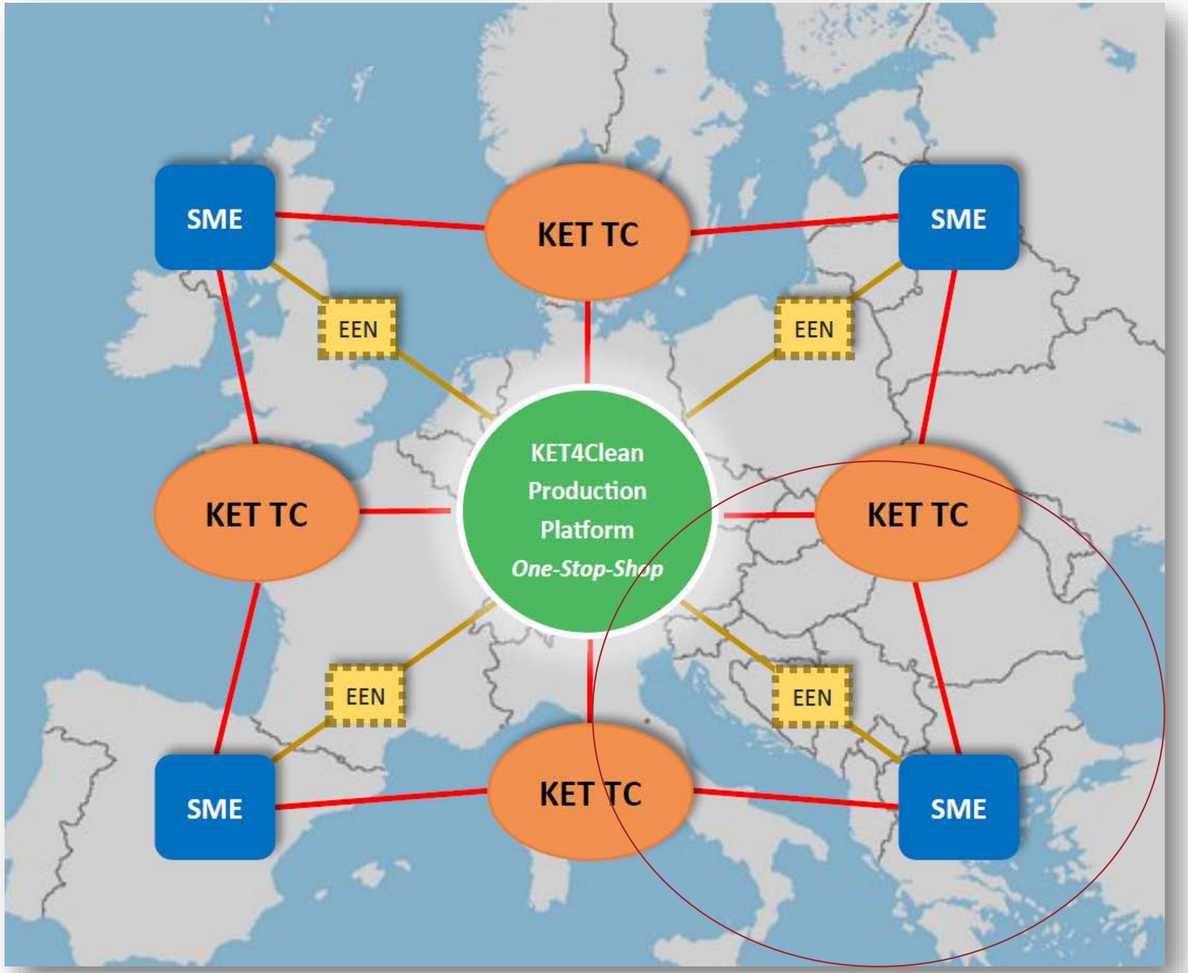
**Iceland, Norway, Albania, Bosnia-Hercegovina North Macedonia, Montenegro, Serbia, Turkey, Izrael, Moldova, Switzerland, Faroe Islands, Ukraine, Tunesia, Georgia, Armenia*



Connecting SMEs and KET Technology Centres across Europe

KET4CleanProduction aims to

- create an open innovation ecosystem with **a one-stop-shop** for EU manufacturing SMEs facilitating **cross-border access to innovation services** through a network of superior KET Technology Centres in **clean production**.
- foster the use of advanced manufacturing technologies and related key enabling technologies by SME to upgrade their production processes towards resource- and energy efficiency and sustainability
- help SMEs to benefit from multi-KET service know-how and infrastructure to solve their clean production challenges
- implement a micro-grant scheme boosting clean production in SMEs through KET applications.



KET4CleanProduction ecosystem “from SME awareness” to “cross-border multi-KETs support”

KET4 CLEAN PRODUCTION

Procedure to apply for a Micro Grant

Step 1:
Registration on the web platform

Step 2:
Submission of a technology request


KET4 CLEAN PRODUCTION

Technology Request Form

1. Company details

Company name:
Address:
City:
Country:
Year established:
URL:
Type of Company: (Double-click on the tick box and choose "activate" to set an "x".) Micro (< 10 staff members); Small (< 50 staff members); Medium (< 250 staff members); Large (> 250 staff members)
Name of contact person:
Function / Position:
Department:
Languages spoken:
Phone:
e-mail:

Step 3:
Submission of a micro grant proposal


KET4 CLEAN PRODUCTION

Micro Grant Proposal

Application for Third Party Financing according to General Annex K of the Horizon 2020 WP 2016-17.

Official name of company:
Official legal form of company:
Name of contact person:
E-mail address of contact person:
Telephone number of contact person:
Official address of company:
VAT registration number:
Country:
The following KET technology centres (KET TCs) have been chosen to implement the project: (min. 2 KET TCs)
1. Lead KET TC name:
Address:
Country:
Contact person:
Telephone number:
E-mail address:
2. KET TC name:
Address:
Country:
Contact person:
Telephone number:
E-mail address:
Title of Technology Request submitted previously (if applicable):
Project title:
Objectives of the project:

Step 4:
Evaluation and feedback to the micro grant proposal

Step 5:
Implementation and follow-up on the micro grant project

Check the steps in detail at https://www.ket4sme.eu/micro-grants

KET4 CLEAN PRODUCTION

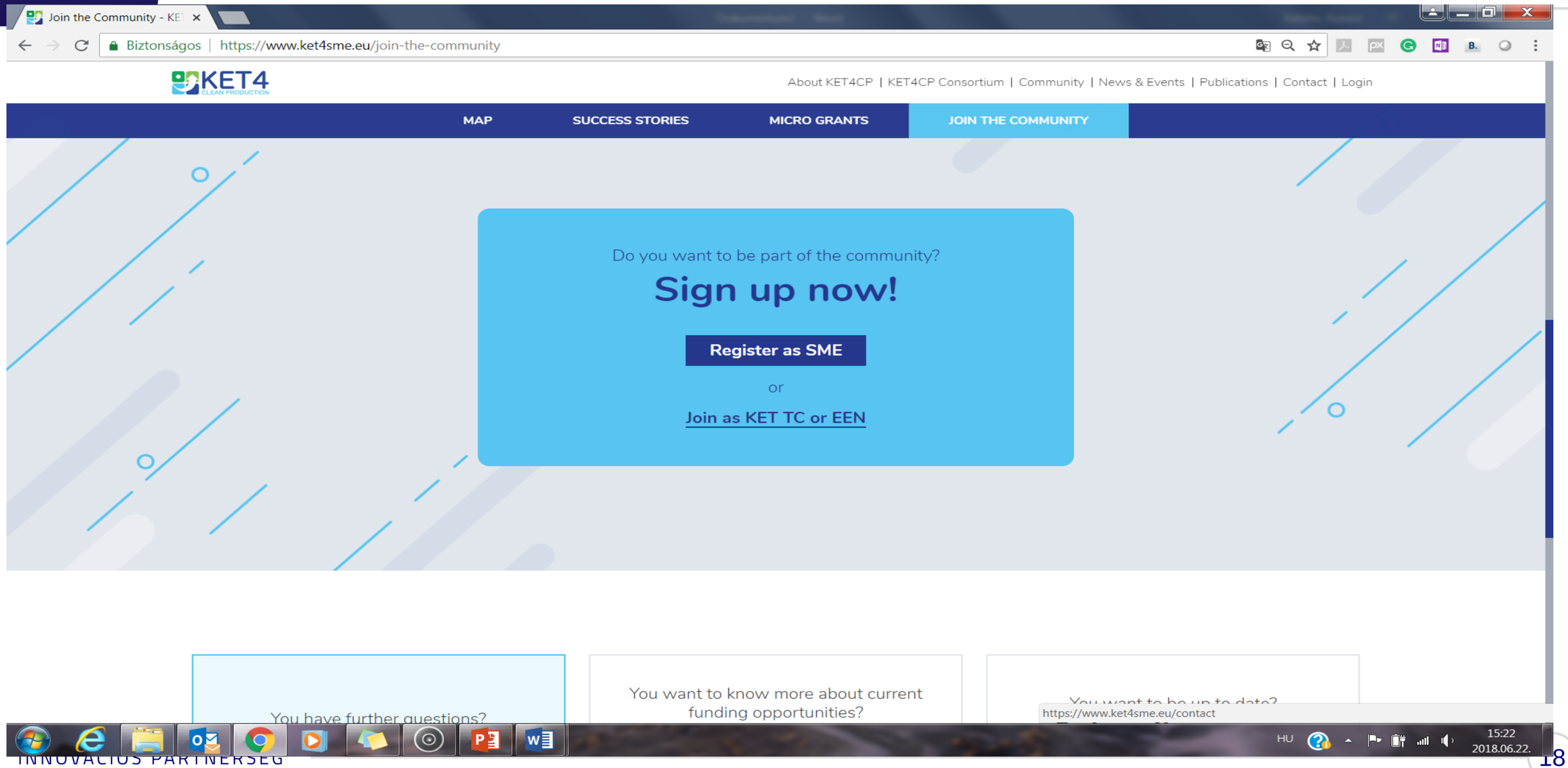
Success strory: Microgrant Project

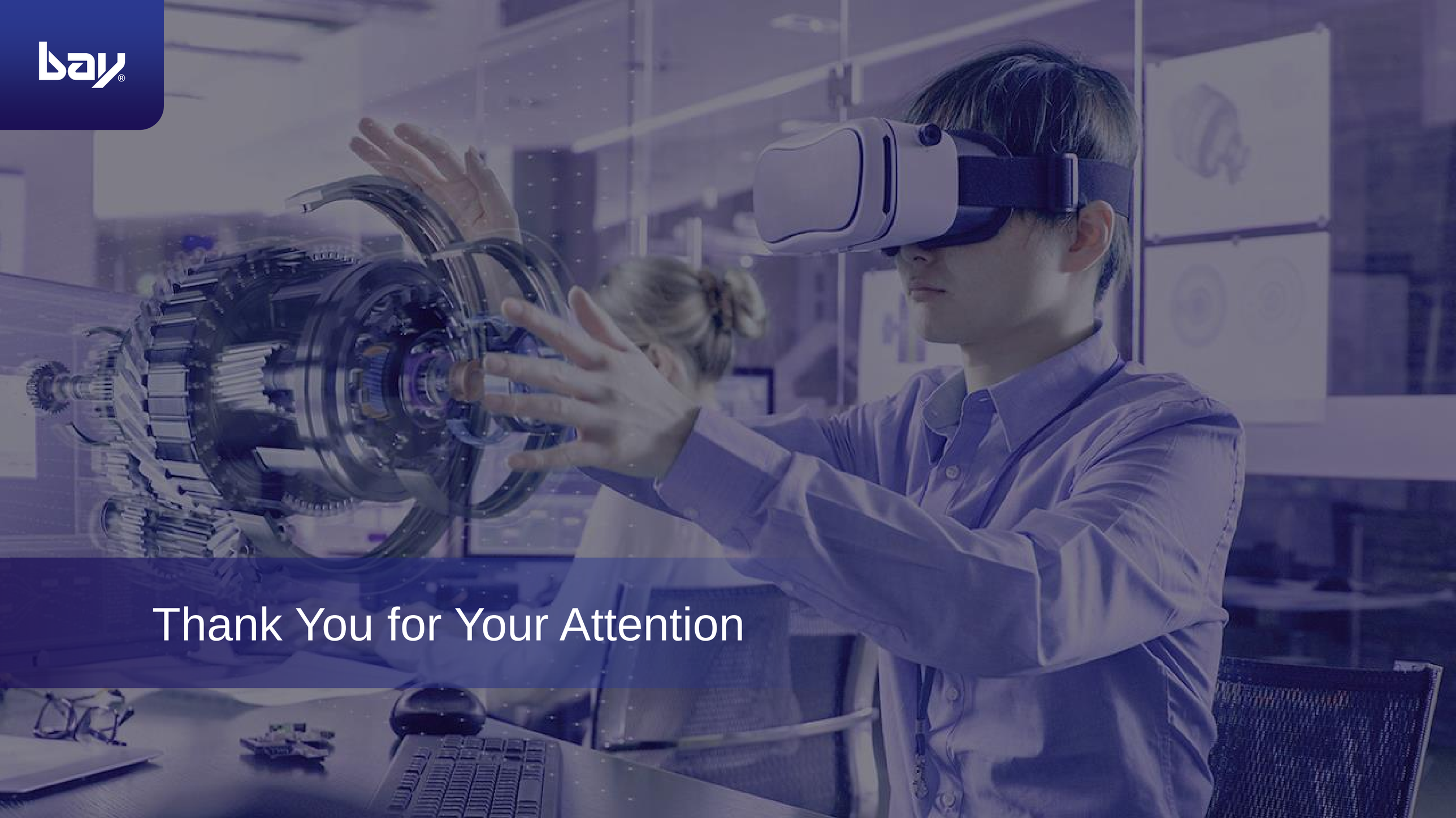
- **Doroti Pack Kft. (dorotipack.hu):**
  Increasing the efficiency of the meat processing factory by automatizing the product loading processes.
- Country: Hungary
- KET Technology Centers:
  - 3D Printing
  - Camera vision
- KET: advanced materials and advanced manufacturing

Summary - video

- https://www.youtube.com/watch?v=YYSFGYw0YNo&feature=youtu.be

Registration: https://www.ket4sme.eu/join-the-community





Thank You for Your Attention